

COMPANY & CREDENTIALS

Company Profile

An independent B2B Destination Management Company delivering white-label ground operations across Central Asia for international tour operators, wholesalers and travel agencies.

We work **behind the scenes**. Your clients travel under your brand; we deliver the ground operation in five countries and never compete with our partners in the retail market.

01 Who we are

King Wings Travel is a Destination Management Company specialising in Central Asia. We support international travel companies with reliable ground operations, tailor-made itineraries and clear partner communication, from the first inquiry to the post-tour report.

All projects are delivered strictly in B2B format. We act as your local operations team: we plan, contract, coordinate and supervise every service on the ground, while you keep the relationship with your travellers.

Coverage

Kazakhstan, Uzbekistan, Kyrgyzstan, Tajikistan and Turkmenistan, including multi-country programs with border crossings.

Format

FIT, private groups, series tours, special-interest, corporate, incentive and MICE groups.

Model

White-label, confidential net pricing, single point of contact for the whole route.

02 What we do

Ground services

- Airport transfers and meet & greet
- Transportation logistics across destinations
- Private cars, vans and coaches with professional drivers
- 4x4 and off-road vehicles for expedition routes
- On-ground supervision and support

Tours & itineraries

- Tailor-made itinerary design
- Multi-country Central Asia programs
- Culture, nature, heritage and adventure travel
- Series planning and operational execution
- Corporate and incentive group operations

Hotels & accommodation

- Hotel sourcing and booking coordination
- Contracted rates and allocations (upon request)
- Rooming list management and confirmations

Guides & experiences

- English-speaking and licensed guides (subject to destination)
- Local experts, briefings and timing control

- Guest houses, yurt camps and resort stays on route
- Cultural programs, ethno-villages, folklore and eagle shows
- Restaurant selection with menus agreed in advance

03 Experience

Our operational experience covers corporate travel, media projects and high-profile guest routing for international partners, including programs linked to **Tata Group**, **Mitsubishi**, **NTV Russia** and international speakers and authors from India. Every project was delivered in B2B format, behind our partners' brands.

Markets we serve

India Malaysia Indonesia Europe UAE Saudi Arabia Qatar Kuwait Oman Bahrain

04 Why partner with us

Principle	What it means for you
Local DMC, direct operations	We contract hotels, transport and guides ourselves and coordinate the whole route as one team.
White-label service	Documents can be issued without our logo; guides and drivers present themselves as your local team.
Confidential net pricing	One clear net package price in USD. Your margin and your clients stay yours.
No competition with partners	We do not sell retail to your source market and never approach your travellers directly.
Fast, professional communication	Reply within 24 hours on working days; 24/7 duty contact while your group is travelling.
Realistic programs	Every itinerary is checked day by day for distances, driving times, seasonality and border rules before we quote.
Long-term focus	We build series and repeat programs with consistent standards, feedback and continuous improvement.

05 Our approach

- Partner-first operational mindset
- Reliable coordination and a transparent workflow
- Consistent service standards across all destinations
- A strong local network of suppliers and professionals
- Confidentiality and long-term partnership

06 How we work

1

Inquiry

We clarify dates, routing, flights, traveller profile and priorities.

- 2

Proposal & net quotation
A tailor-made program with a numbered quotation and confidential net price.
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- 3

Confirmation
We confirm availability, allocate resources and finalise the service scope.
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- 4

Operations & support
Full ground operation with on-site coordination and partner updates.
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- 5

Post-tour follow-up
Reporting, feedback and improvements for the next departure or series.
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07 Team & languages

Our team consists of experienced local travel professionals, coordinators, drivers and guides. Working language: English; other languages upon request.

King Wings Travel LLP operates as a registered legal entity in Kazakhstan. Detailed company documents are available upon request for verified B2B partners.

KING WINGS TRAVEL LLP

B2B Destination Management Company
Kazakhstan · Uzbekistan · Kyrgyzstan ·
Tajikistan · Turkmenistan

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